

**Excitech Australia Pty Ltd**  
ABN 38 665 472 123

30/10 Yato rd,  
Prestons 2170

Date: 25-09-2025

Quotation: #48\_2

Customer: #1030

**Attn: Gunjan Suvarna**

**RE:** EF460S, Automation

Thank you for your recent inquiry regarding Excitech Australia's EF460S, Automation.

**EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE**

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EF460S, Automation.

Should you require further information, please do not hesitate to contact me at **12345678** or email me at **kiran@beedev.co.in**.

Your faithfully,

**kiran M**

**Sales Manager**