

Excitech Australia Pty Ltd
ABN 38 665 472 123

30/10 Yato rd,
Prestons 2170

Date: 27-09-2025

Quotation: #54_1

Customer: #

Attn: First Lasttt
TestMichael

RE: EP380

Thank you for your recent inquiry regarding Excitech Australia's EP380.

EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EP380.

Should you require further information, please do not hesitate to contact me at **7746576765** or email me at accounts@dentro.com.au.

Your faithfully,

Danielle Monardo
Accounts Manager

EP-E SERIES CNC BEAM SAW



DESCRIPTION

This machine is mainly used for all kinds of density boards, shaving boards, wood based panels, ABS panels, PVC panels, organic glass plates and solid wood cutting.

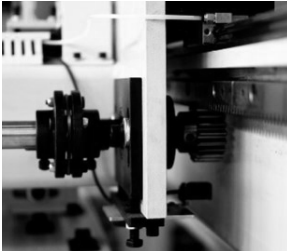
KEY FEATURES

- EP-E series CNC Panel Saw/ CNC Beam Saw is a wise choice for panel furniture cutting process, especially for mass production.
- Air table reduces the friction to the minimum to prevent chipping and wearing of the materials.
- Adopting SCHNERDER Servo motor and driver, precision gear and rack transmission ensures smooth and dynamic running even at the highest speeds.
- Saw blades are easy to load and unload in an efficient manner.
- Hovering cylinders ensure the holding strength, minimize the impact load, and help extend the service life of the machine.
- Equipped with multiple groups of clamps, no panels fall off when pushed or running at high speed.
- 4 dust collecting ports design.
- Cutting is automatically adjusted to the size of the panels according to the value set - dramatically reduces the cycle time.

STANDARD CONFIGURATIONS

Model	EP-E series CNC Panel Saw/ CNC Beam Saw
Main saw diameter	400 mm
Shaft diameter	75 mm
Revolving speed	3910 rpm
Main saw motor	18.5 kW
Scoring saw dimension	200
Shaft diameter	50
Revolving speed	5860 rpm
Scoring saw motor	2.2 kW
Working speed	120 m/min
Traveling speed	1-120 m/min
Cutting moving motor and power	Schneider servo 2 kW
Feeding motor	Schneider servo 2 kW
Pusher speed	80/min
Clamps number	10
Motor Power	2 kW
Total Power	31 kW
Servo system	Schneider
Cylinder/ Solenoid valve	SMC/ AirTAC
Optimizing software	EXCITECH
Control system	Schneider PLC
Self-lubrication system	Self-lubrication system
Air consumption	150 L/min
Outside dimension	600x6600x1750 mm
Working air pressure	0.6~0.8 MPa
CE safety Certified	

KEY FEATURES EP-E SERIES CNC BEAM SAW



Servo motor transmission uses KH grinding grade gear and rack imported from Taiwan.

Guide rail: Use high-precision Taiwan circular guide rails for parallel double suspension.

Features: high hardness, high accuracy, wear resistance, long-term guaranteed accuracy



Heavy-duty frame
Sturdy construction
Ensure precision and finish and accuracy



U -Shaped Wheel
German INA wheel
Ensure stable and reliable operation



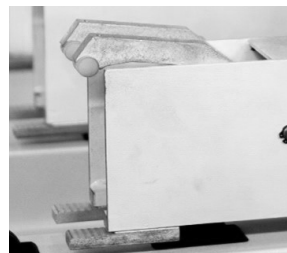
Apex Planetary reducer
Improve feeding accuracy
Ensure long time cutting precision



In feeding table with air table and front roller, 3.0KW air blower, both will make the workpieces easier to move. Reduces friction
Prevent chipping and wearing of the material



Clamps
Wrapped with rubber
Prevent scratching of the material



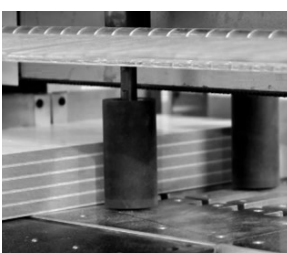
With 2 fingers clamping gripper on the machine, makes the clamping better than old design



Quick Change-over of the saw blade



Stack cutting
With 18.5kw main saw motor
Schneider servo driven saw carriage



With servo side alignment to realize the accurate positioning



Hard chrome plated steel counter top table

KEY FEATURES EP-E SERIES CNC BEAM SAW



Manual pull wire emergency stop device is adopted at the feed inlet. Ensures personnel safety.



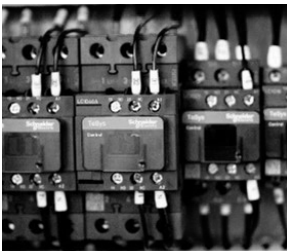
Equipped with the air tank on the machine, which can make the air pressure much stronger and more stable.



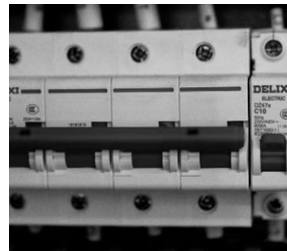
With one small printer in front of the screen, it's easier to print the labels, the operator can stick the labels on the panels in a easy way.




Used to lubricate the racks and the guide rail



Schneider components



Model	Picture	Unit Price	Quantity	Total
EP380		\$79,460.00	1	\$79,460.00
Subtotal				\$79,460.00
GST(10%)				\$7,946.00
Total Investment				\$87,406.00

TERMS AND CONDITIONS OF SALE

Sale of Goods	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
Payment Terms	2. The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
Delivery	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
Warranties	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
Security Interest	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
Installation	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
Installation Cancellation	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prospect of payment is impaired.

Customer / Company

First Lasttt
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Purchasers Signature



Sellers Signature

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