OFFICIAL SALES QUOTATION

Excitech Australia Pty Ltd
ABN 38 665 472 123

30/10 Yato rd,
Prestons 2170

M: 0424 362 088

E: service@excitechaustralia.au

Date: 30-07-2025

Quotation: #27_1

Customer: #1062

Attn: kiran last
Test Excitech

RE: EF460S

Thank you for your recent inquiry regarding Excitech Australia's EF460S.

EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EF460S.

Should you require further information, please do not hesitate to contact me at **0424 362 088** or email me at **jose@excitechaustralia.au.**

Your faithfully,
Jose Ojeda
Managing Director

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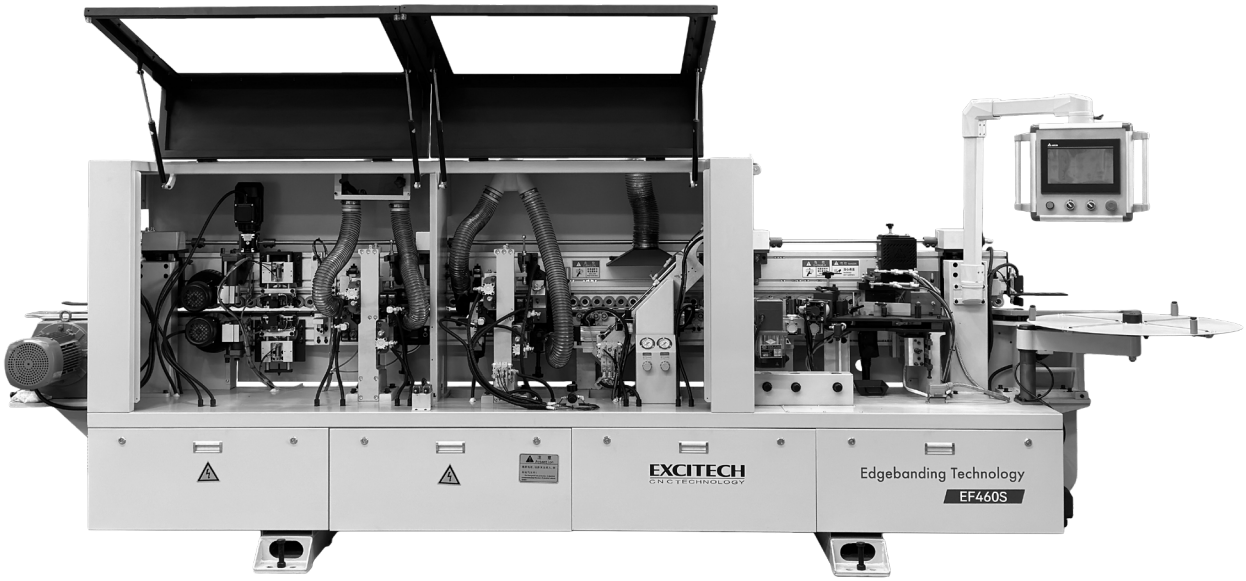
AUSTRALIA

EF460S AUTOMATIC EDGE BANDER



DESCRIPTION

This compact and versatile edge bander is a product that is efficient at handling the fundamental applications required in every factory. The model specifications include gluing, end trimming, radius scraping, flat scraping and off cut, spray cleaning agent, buffing and hinge protection.

KEY FEATURES

- Tape total meter calculation function within a period of time (like one day, one week or one month)
- Workpiece quantity calculation function within a period of time (like one day, one week or one month)
- Machine running time calculation function within a period of time (like one day, one week or one month)
- Workpiece thickness auto measurement, if panel thickness is over setting thickness, it pauses automatically

STANDARD CONFIGURATIONS

Model	EF460S
Workpiece length	Min 150 mm
Workpiece width	Min 80 mm
Workpiece thickness	10-60 mm
Edge thickness	0.4-3 mm
Edge width	12-65 mm
Feed speed	16-20 m/min
Net Weight	1415 kg
Input voltage	415 V
Input frequency	50 HZ
Output frequency	200 HZ
Total power	8.5 KW
Machine dimension	4320*900*1600 mm
Packing size	4420*1050*1720 mm

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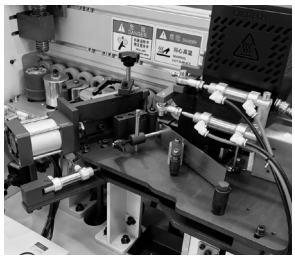
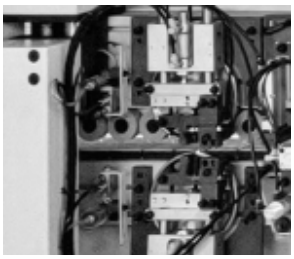
KEY FEATURES
EF460S AUTOMATIC EDGE BANDER



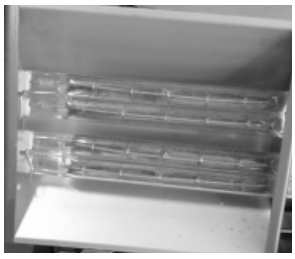
Gluing Unit and Heating Lamp
High precision glue roller ensures perfect gluing on various materials.
Temperature is controlled by a meter heat preservation can be set.

Automatic lubrication system, make the maintenance easy.

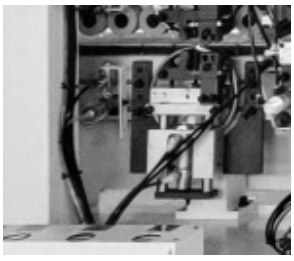
Delta Touch Screen



Off-cut by removing the PVC chips which left on the parts during the Radius scraping, which can avoid the chips winding on the buffing motors.



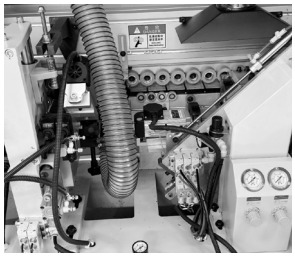
Heat Lamp takes the chill out the board to pre heat the board so glue does not set too quickly.



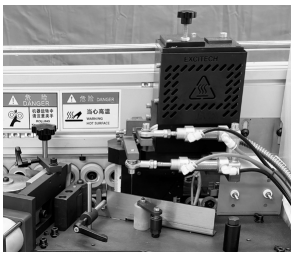
Flat Scraping
Remove the extra glue which may be left on the panel top and bottom.

Fine Trimming & Scraping Unit
Two motors traveling on linear guides for end trimming.

Hinge Kit Protection



End Trimming & reciprocating cloth wheels make clean and high gloss buffing.
Spray cleaning agent for perfect polishing.



Gravity Fed Top Glue Pot
Teflon Coated (nonstick)
Easy Cleaning
Makes colour changes easy
EVA to PUR Glues

Edge Press by Rollers
One big precision roller and 3 small to make sure the edge is pressed seamlessly to the workpiece.
All rollers have their independent pressure control valve. The latter further ensures that the edge is properly pressed to the workpiece

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Model	Picture	Unit Price	Quantity	Total
EF460S		$35,900.00	1	$35,900.00
			Subtotal	$35,900.00
			GST(10%)	$3,590.00
			Total Investment	**$39,490.00**

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TERMS AND CONDITIONS OF SALE

Sale of Goods	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
Payment Terms	2.The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
Delivery	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
Warranties	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
Security Interest	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
Installation	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
Installation Cancellation	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prosect of payment is impaired.

Customer / Company

kiran last
Test Excitech

Purchasers Signature

Date:

Sellers Signature

Date: 08-09-2025