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Date:30-07-2025

Quotation:#28_7

Customer:#1030

Attn: Gunjan Suvarna

RE: E3-1228 LR, NORDFAB

Thank you for your recent inquiry regarding Excitech Australia's E3-1228 LR, NORDFAB.

EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the E3-1228 LR, NORDFAB.

Should you require further information, please do not hesitate to contact me at **0424 362 088** or email me at jose@excitechaustralia.au.

Your faithfully,

Jose Ojeda

Managing Director

E3-1228 STAND ALONE MACHINE



DESCRIPTION

This entry-level all-rounder is an extraordinary solution with a competitive price, allowing you to choose your tool changer; linear or carousel. Using world-class components, e.g. 9.0kw ATC spindle, Innovance servo motor driving system, Japanese Shimpo gear reducer, Schneider low voltage electrical components, Delta inverter, it guarantees optimum performance. Combined with its versatile functions of routing, drilling, cutting, side-milling, edge chamfering, and so on, this machine is a must have for all industries.

KEY FEATURES

- Mainly using for cutting, grooving, drilling, and milling in one time, the process won't stop during tool changing.
- High-performance machine with extraordinary value.
- Easy operation with high production efficiency.

KEY FEATURES

E3-1836 FULL AUTOMATIC CELL WITH PRE-LABELLING

STANDARD CONFIGURATIONS



EXCITECH high quality 9KW S1 air cooling spindle, EXCITECH 5+4 vertical drill bank



WEIHONG NC Studio controller, Friendly and reliable
21.5" Touch screen



Smart pop-up pins and rails for panel positioning both for X & Y axis, controlled by foot pedal



drive, Z ball screw
1 set Light barrier for safety protection with full cell



2 x 5.5kw pumps with strong suction capacity, holding the panels firmly during processing, no movement, no waste of panels



spindle and drill bank
High quality linear guide and helical rack and pinion



Carousel 16-slot, stepper motor, fast and efficient in tool changing.



Smart pusher under table for easy loading, helping save labour.
Auto loading suction cups standard



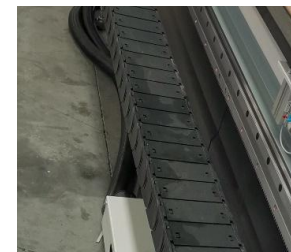
Golden type auto tool calibrator



Pressing roller for helping hold small panels



Auto lubrication pump



Flexible cables. Wear resistant, Heat resistance, long life span
Sealed chain for dust proof

KEY FEATURES E3-1228 STAND ALONE MACHINE



EXCITECH high quality 9KW S1 air cooling spindle, EXCITECH 5+4 vertical drill bank



WEIHONG NC Studio controller, Friendly and reliable 21.5" Touch screen



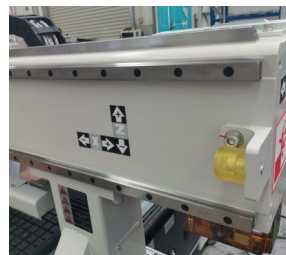
Smart pop-up pins and rails for panel positioning both for X & Y axis, controlled by foot pedal



1 set Light barrier for safety protection with full cell



2 x 4kw pumps with strong suction capacity, holding the panels firmly during processing, no movement, no waste of panels



High quality linear guide and helical rack and pinion ensuring quiet movement



Carousel 16-slot, stepper motor, fast and efficient in tool changing.



Smart pusher under gantry for easy unloading, helping save labour. Auto loading suction cups standard



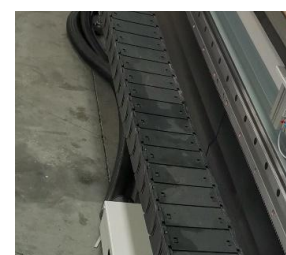
Golden type auto tool calibrator




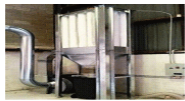
Pressing roller for helping hold small panels



Auto lubrication pump



Flexible cables. Wear resistant, Heat resistance, long life span Sealed chain for dust proof

Model	Picture	Unit Price	Quantity	Total
E3-1228 LR		\$78,500.00	1	\$78,500.00
NORDFAB		\$25,000.00	1	\$25,000.00
Subtotal				\$103,450.00
Discount (\$)				\$50.00
GST(10%)				\$10,345.00
Total Investment				\$113,795.00

TERMS AND CONDITIONS OF SALE

Sale of Goods	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
Payment Terms	2.The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
Delivery	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
Warranties	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
Security Interest	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
Installation	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
Installation Cancellation	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prospect of payment is impaired.

Customer / Company

Gunjan Suvarna

Purchasers Signature

Date:

Sellers Signature

Date:04-09-2025