

Excitech Australia Pty Ltd
ABN 38 665 472 123

30/10 Yato rd,
Prestons 2170

Date: 19-09-2025

Quotation: #47_2

Customer: #

Attn: Mike Fleischmann
Cad Cam Australia

RE: EF463S, E3-1228 LR, EP380

Thank you for your recent inquiry regarding Excitech Australia's EF463S, E3-1228 LR, EP380.

EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EF463S, E3-1228 LR, EP380.

Should you require further information, please do not hesitate to contact me at **0492806870** or email me at michael@excitechaustralia.au.

Your faithfully,
Michael Fleischmann
Managing Director

EF463S AUTOMATIC EDGE BANDER



DESCRIPTION

With room to grow, this mid-level edgebender allows an entry level business to upscale, yet an established business keep up to demand. Specifications of this model include spray release agent, pre-milling, gluing, end trimming, fine radius trimming, twin motor corner rounding, radius scraping, flat scraping and off cut, spray cleaning agent, buffing and hinge protection.

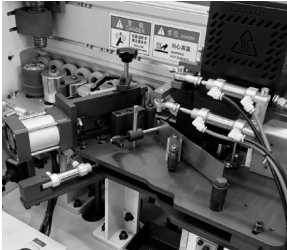
KEY FEATURES

- Tape total meter calculation function within a period (like one day, one week or one month)
- Workpiece quantity calculation function within a period (like one day, one week or one month)
- Machine running time calculation function within a period (like one day, one week or one month)
- Workpiece thickness auto measurement, if panel thickness is over setting thickness, it pauses automatically
- Add air blow device, ensuring clean workpiece; end trimming and scraping equip with dust collecting device

STANDARD CONFIGURATIONS

Model	EF463S
Workpiece length	Min 150 mm
Workpiece width	Min 80 mm
Workpiece thickness	10-60 mm
Edge thickness	0.4-3 mm
Edge width	12-65 mm
Feed speed	16-20 m/min
Net Weight	2205 kg
Input voltage	415 V
Input frequency	50 HZ
Output frequency	200 HZ
Total power	15.7 KW
Machine dimension	6280*850*1550 mm
Packing size	6380*1050*1720 mm

KEY FEATURES EF463S AUTOMATIC EDGE BANDER



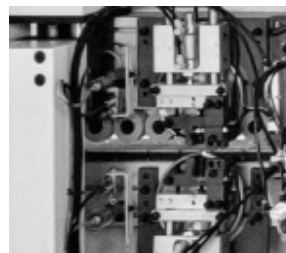
Gluing Unit and Heating Lamp
High precision glue roller ensures perfect gluing on various materials. Temperature is controlled by a meter heat preservation can be set.



Automatic lubrication system, make the maintenance easy.



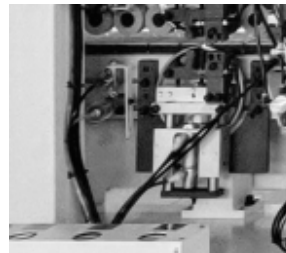
Delta Touch Screen



Off-cut by removing the PVC chips which left on the parts during the Radius scraping, which can avoid the chips winding on the buffing motors.



Heat Lamp takes the chill out the board to pre heat the board so glue does not set too quickly.



Flat Scraping
Remove the extra glue which may be left on the panel top and bottom.



Fine Trimming & Scraping Unit
Two motors traveling on linear guides for end trimming.



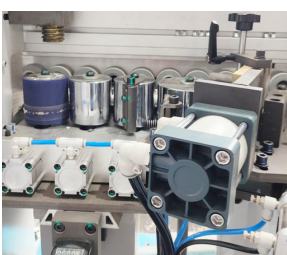
Hinge Kit Protection



End Trimming & reciprocating cloth wheels make clean and high gloss buffing. Spray cleaning agent for perfect polishing.



Gravity Fed Top Glue Pot
Teflon Coated (nonstick)
Easy Cleaning
Makes colour changes easy
EVA to PUR Glues



Edge Press by Rollers
One big precision roller and 3 small to make sure the edge is pressed seamlessly to the workpiece. All rollers have their independent pressure control valve. The latter further ensures that the edge is properly pressed to the workpiece

KEY FEATURES

EF463S AUTOMATIC EDGE BANDER



Spray release agent & Pre-milling Unit Equipped with diamond tools for better cut and longer use. This device removes the burr or unevenness on the edge of the workpiece, leaving a smooth surface for the edge banding. Spray release agent for perfect pre-milling



Corner Rounding/trimming
With 2 motors, this device works well with various edge thicknesses and invariably result in perfect round corner.

E3-1228 STAND ALONE MACHINE



DESCRIPTION

This entry-level all-rounder is an extraordinary solution with a competitive price, allowing you to choose your tool changer; linear or carousel. Using world-class components, e.g. 9.0kw ATC spindle, Innovance servo motor driving system, Japanese Shimpo gear reducer, Schneider low voltage electrical components, Delta inverter, it guarantees optimum performance. Combined with its versatile functions of routing, drilling, cutting, side-milling, edge chamfering, and so on, this machine is a must have for all industries.

KEY FEATURES

- Mainly using for cutting, grooving, drilling, and milling in one time, the process won't stop during tool changing.
- High-performance machine with extraordinary value.
- Easy operation with high production efficiency.

KEY FEATURES

E3-1836 FULL AUTOMATIC CELL WITH PRE-LABELLING

STANDARD CONFIGURATIONS



EXCITECH high quality 9KW S1 air cooling spindle, EXCITECH 5+4 vertical drill bank



WEIHONG NC Studio controller, Friendly and reliable
21.5" Touch screen

50mm)

(max infeed height



Smart pop-up pins and rails for panel positioning both for X & Y axis, controlled by foot pedal



coupling with dust cover S1 Rated

drive, Z ball screw
1 set Light barrier for safety protection with full cell
table



2 x 5.5kw pumps with strong suction capacity, holding the panels firmly during processing, no movement, no waste of panels



30 m/min

cooling spindle ISO
cover S1 Rated

bank

spindle and drill bank
High quality linear guide and helical rack and pinion
extruded cabinet



Carousel 16-slot, stepper motor, fast and efficient in tool changing.



2 sets 7.0KW pump

on board
Smart pusher under prepared by buyers
helping save labour.
Weihong
Auto loading suction cups standard



Golden type auto tool calibrator

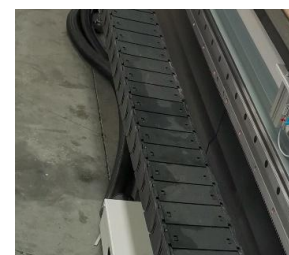


prepared by buyers

Pressing roller for helping hold small panels



Auto lubrication pump



Flexible cables. Wear resistant, Heat resistance, long life span
Sealed chain for dust proof

KEY FEATURES E3-1228 STAND ALONE MACHINE



EXCITECH high quality 9KW S1 air cooling spindle, EXCITECH 5+4 vertical drill bank



WEIHONG NC Studio controller, Friendly and reliable 21.5" Touch screen



Smart pop-up pins and rails for panel positioning both for X & Y axis, controlled by foot pedal



1 set Light barrier for safety protection with full cell



2 x 4kw pumps with strong suction capacity, holding the panels firmly during processing, no movement, no waste of panels



High quality linear guide and helical rack and pinion ensuring quiet movement



Carousel 16-slot, stepper motor, fast and efficient in tool changing.



Smart pusher under gantry for easy unloading, helping save labour. Auto loading suction cups standard



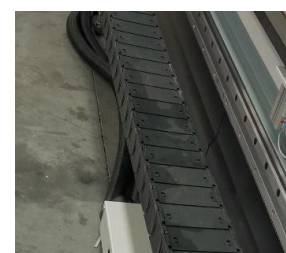
Golden type auto tool calibrator



Pressing roller for helping hold small panels



Auto lubrication pump



Flexible cables. Wear resistant, Heat resistance, long life span Sealed chain for dust proof

EP-E SERIES CNC BEAM SAW



DESCRIPTION

This machine is mainly used for all kinds of density boards, shaving boards, wood based panels, ABS panels, PVC panels, organic glass plates and solid wood cutting.

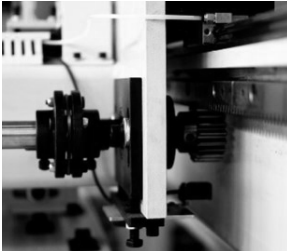
KEY FEATURES

- EP-E series CNC Panel Saw/ CNC Beam Saw is a wise choice for panel furniture cutting process, especially for mass production.
- Air table reduces the friction to the minimum to prevent chipping and wearing of the materials.
- Adopting SCHNERDER Servo motor and driver, precision gear and rack transmission ensures smooth and dynamic running even at the highest speeds.
- Saw blades are easy to load and unload in an efficient manner.
- Hovering cylinders ensure the holding strength, minimize the impact load, and help extend the service life of the machine.
- Equipped with multiple groups of clamps, no panels fall off when pushed or running at high speed.
- 4 dust collecting ports design.
- Cutting is automatically adjusted to the size of the panels according to the value set - dramatically reduces the cycle time.

STANDARD CONFIGURATIONS

Model	EP-E series CNC Panel Saw/ CNC Beam Saw
Main saw diameter	400 mm
Shaft diameter	75 mm
Revolving speed	3910 rpm
Main saw motor	18.5 kW
Scoring saw dimension	200
Shaft diameter	50
Revolving speed	5860 rpm
Scoring saw motor	2.2 kW
Working speed	120 m/min
Traveling speed	1-120 m/min
Cutting moving motor and power	Schneider servo 2 kW
Feeding motor	Schneider servo 2 kW
Pusher speed	80/min
Clamps number	10
Motor Power	2 kW
Total Power	31 kW
Servo system	Schneider
Cylinder/ Solenoid valve	SMC/ AirTAC
Optimizing software	EXCITECH
Control system	Schneider PLC
Self-lubrication system	Self-lubrication system
Air consumption	150 L/min
Outside dimension	600x6600x1750 mm
Working air pressure	0.6~0.8 MPa
CE safety Certified	

KEY FEATURES EP-E SERIES CNC BEAM SAW



Servo motor transmission uses KH grinding grade gear and rack imported from Taiwan.

Guide rail: Use high-precision Taiwan circular guide rails for parallel double suspension.

Features: high hardness, high accuracy, wear resistance, long-term guaranteed accuracy



Heavy-duty frame
Sturdy construction
Ensure precision and finish and accuracy



U -Shaped Wheel
German INA wheel
Ensure stable and reliable operation



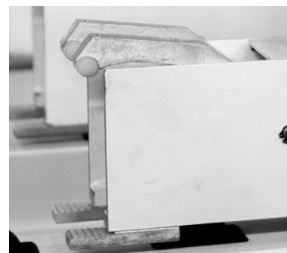
Apex Planetary reducer
Improve feeding accuracy
Ensure long time cutting precision



In feeding table with air table and front roller, 3.0KW air blower, both will make the workpieces easier to move. Reduces friction
Prevent chipping and wearing of the material



Clamps
Wrapped with rubber
Prevent scratching of the material



With 2 fingers clamping gripper on the machine, makes the clamping better than old design



Quick Change-over of the saw blade



Stack cutting
With 18.5kw main saw motor
Schneider servo driven saw carriage



With servo side alignment to realize the accurate positioning

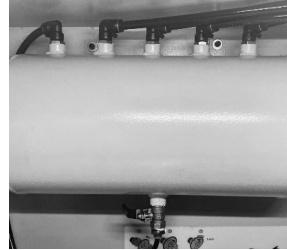


Hard chrome plated steel counter top table

KEY FEATURES EP-E SERIES CNC BEAM SAW



Manual pull wire emergency stop device is adopted at the feed inlet. Ensures personnel safety.



Equipped with the air tank on the machine, which can make the air pressure much stronger and more stable.



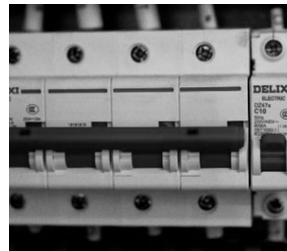
With one small printer in front of the screen, it's easier to print the labels, the operator can stick the labels on the panels in a easy way.






Used to lubricate the racks and the guide rail



Schneider components



Model	Picture	Unit Price	Quantity	Total
EF463S		\$52,600.00	1	\$52,600.00
E3-1228 LR		\$78,500.00	1	\$78,500.00
EP380		\$79,460.00	1	\$79,460.00
Subtotal				\$210,560.00
GST(10%)				\$21,056.00
Total Investment				\$231,616.00

TERMS AND CONDITIONS OF SALE

Sale of Goods	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
Payment Terms	2. The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
Delivery	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
Warranties	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
Security Interest	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
Installation	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
Installation Cancellation	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prospect of payment is impaired.

Customer / Company

Mike Fleischmann
Cad Cam Australia

Purchasers Signature

Date:

Sellers Signature

Date: 19-09-2025