

Excitech Australia Pty Ltd  
ABN 38 665 472 123

30/10 Yato rd,  
Prestons 2170

Date: 27-09-2025

Quotation: #52\_1

Customer: #

**Attn: First Lasttt**  
Test

**RE: EP3800E**

Thank you for your recent inquiry regarding Excitech Australia's EP3800E.

**EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE**

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EP3800E.

Should you require further information, please do not hesitate to contact me at **12345678** or email me at **haposax218@skrank.com**.

Your faithfully,

**John Test**

**Test**

## EP3800E SLIDING TABLE PANEL SAW



### DESCRIPTION

The EP3800E Sliding table panel saw, encapsulates modern technology with a robustness you would expect out of a quality panels saw. With its 3800mm seamless sliding table, to a maximum 400mm saw blade, this machine will handle any light or heavy load. Solid timber? no problem!

The panel saw comes standard with 3 axes programmable movement and three digital stops on the cross cut fence.

### KEY FEATURES

- Sliding Carriage: maximum cut quality guaranteed over time
- Operator's Support: one cut only, the correct one
- Saw Unit: a perfect cut

## STANDARD CONFIGURATIONS

Max cutting height at 90° (mm)	125mm with blade max 400mm
Max cutting height at 45° (mm)	85mm with blade max 400mm
Scoring saw Diameter	120mm
Blade tilt (degrees)	46
Blades lifting and tilt	Electronic Programmable
Control and working height readout	Motion 1
Main blade rotating speed (rpm)	5000rpm
Scoring unit rotating speed (rpm)	8000
Saw unit motor power	
(S1) kW (HP)	7kw (10hp) Hz50
Scoring unit motor power (S1) kW (HP)	1,3 (1,7) Hz50
Squaring capacity 3800 carriage (mm)	3800x3200
Cutting width on parallel fence (mm)	1250
Exhaust outlet diameter at the base (mm):	120
Exhaust outlet diameter on overhead protection (mm):	80

## KEY FEATURES

### EP3800 SLIDING TABLE PANEL SAW



Saw Unit with a max cutting height of 95 mm. The cast iron saw unit with a rigid closed loop structure can accommodate a blade up to 315 mm diameter with the scoring blade mounted.

Mounted scoring blade ensures perfect and easy cutting of veneer panels and thick solid wood material. The saw blade uses 100% of the motor power, thanks to the scoring blade with an independent motor as standard.



Upper mobile control panel with "EASY" electronic control with 7" LCD display. Electronic positioning of the vertical positioning and tilting of tool. Electronic positioning of the parallel fence positions.

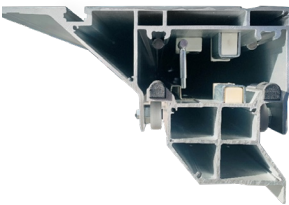
Electronic positioning of the parallel fence positions. Operator's help function for the carrying out of complex cutting. Optional management of tools database Optional



Powered parallel fence controlled by NC Position reading by means of encoder Sliding on linear fence with recirculating ball bushing through recirculating ball screws



Continuous adjustment by means of pushbutton or automatic positioning Possibility of incremental positioning Automatic set up Total exclusion of fence under the worktable. Cutting width 1250mm



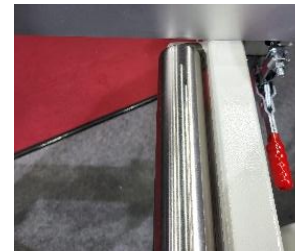
Anodized aluminium alloy sliding carriage on high precision sub rollers hardened steel guides. This table is the exact copy of the most famous German brand panel saw in the world. Sliding table length: 3800mm



Fence for angular cutting Squaring fence for angular cuts.



Squaring fence with no. 3 LCD readouts for stop position. Stop is equipped with electronic digital readout with detecting system on magnetic band and readout on LCD display.




Polished steel roller for large panels



Safety Protections  
Emergency push button located on the front machine side.  
Emergency push buttons located on parallel fence side.  
Blade access door with quick locking and safety microswitch.



Safety Protections  
Overload protection.  
Overhead saw guard.  
Certificate of conformity with "C.E. Standards".

Model	Picture	Unit Price	Quantity	Total
EP3800E		\$24,600.00	1	\$24,600.00
Subtotal				\$24,600.00
GST(10%)				\$2,460.00
<b>Total Investment</b>				<b>\$27,060.00</b>

## TERMS AND CONDITIONS OF SALE

<b>Sale of Goods</b>	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
<b>Payment Terms</b>	2.The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
<b>Delivery</b>	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
<b>Warranties</b>	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
<b>Security Interest</b>	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
<b>Installation</b>	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
<b>Installation Cancellation</b>	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prospect of payment is impaired.

Customer / Company

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Purchasers Signature

Date:

Sellers Signature

Date: 27-09-2025