

Excitech Australia Pty Ltd
ABN 38 665 472 123

30/10 Yato rd,
Prestons 2170

Date: 29-09-2025

Quotation: #57_1

Customer: #

Attn: Test Test
TestKiran

RE: EHSW 1228C, NORDFAB

Thank you for your recent inquiry regarding Excitech Australia's EHSW 1228C, NORDFAB.

EXCITECH: LEADING THE WAY WITH CONTINUOUS INNOVATION AND EXCELLENCE

Since 2006, Excitech has become a leading name in machinery manufacturing. With facilities in Shandong and Guangdong, China, we are committed to delivering topquality products that meet the highest standards. This dedication has helped us achieve significant milestones and stay competitive in a fast-changing market.

We understand that choosing the right machinery is a significant investment. Therefore, we are committed to creating unending value for our customers and ensuring that they receive the best possible service.

Please find enclosed a formal proposal for the supply and installation of the EHSW 1228C, NORDFAB.

Should you require further information, please do not hesitate to contact me at **12345678** or email me at **haposax218@skrank.com**.

Your faithfully,

John Test
Test

EHSW1228C SIX-SIDED DRILLING MACHINE



DESCRIPTION

Equipped with an automatic tool change structure, this six-sided drilling machine can realize compound processes such as lamello, side light groove, and three-in-one through its unique tool change. The double-drilling blocks $\geq 64\text{m}$ sync together, a unique advantage, greatly improving the drilling efficiency and double-drilling bay to sync at the same rate. It is fitted with a double clamp reducer transmission enabling high transmission precision and accurate positioning. With a one-piece bed, this piece has a good retention for machining accuracy.

KEY FEATURES

- Six-sided drilling machine with bridge structure processing six sides in a single cycle.
- Double adjustable grippers hold the work piece firmly.
- Air table reduces friction and protects the delicate surface.
- The head is configured with vertical drill bits, horizontal drill bits, saws and spindle so the machine is able to perform multiple jobs.

STANDARD CONFIGURATIONS

Traveling Size	5300*1750*150
Max Panel Dimensions	2800*1200*50
Min Panel Dimensions	70*30*10
Workpiece Transport	Air Flotation Table
Workpiece Hold-Down	Clamps 2 pcs
Traveling Speed	80/130/30m/min
Spindle Power	Top: EXCITECH 6KW ATC + 7-slot tool changer; Bottom: EXCITECH 3.5KW MTC
Drill Bank Config.	Top: 2 x EXCITECH: 12V+4(H)-- 2 sets Bottom: EXCITECH: V9-1 set
Auto linear tool changer	7-slot auto linear tool changer
Inverter	INOVANCE
Driving System	INOVANCE
Infeed of panels	Manually
Software	EXCITECH
Controller	EXCITECH controller

KEY FEATURES EHSW1228C SIX-SIDED DRILLING MACHINE



EXCITECH Top drill unit-12(V)+4(H) with saw blade x 2 SETS



EXCITECH Bottom drill unit-V9



High efficiency EXCITECH 6KW ATC spindle with ISO inter-face, 18000rpm



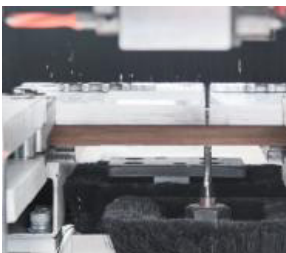
Bottom spindle: EXCITECH 3.5kw MTC spindles for grooving



U shaped grippers are automatically positioned to accommodate different sized work pieces. Coordinating with CAM software reducing the clamping times



Pull-out table supports the flat moving table to ensure the processing precision



Grooving from top and bottom synchronously to improve the grooving efficiency



Double rail transmission side alignment realizes the precise positioning



Automatic tool-change structure - 7 slot tool changer, can work with some special processing technologies, such as light trough grooving, Lamello & Modeez wood connecting elements processing

KEY FEATURES EHSW1228C SIX-SIDED DRILLING MACHINE



Japan SMC pneumatic parts
Smart scanner helps
fast producing
precision helical rack pinion



Automatic lubrication
Heavy load plugs enable easy
installation and maintenance



Innovance reliable
inverter driver & motor



Movable EXCITECH
controller with our own
EX-CITECH 5D software.
Optimized CAM algorithm
can deal with the
programs much better.





Outfeed can be set for either
front end or rear end



Clamper beam, the bottom
beam as well as the machine
frame are processed into
one, which can keep the
higher precision retention.



Option: Return conveyor
to achieve infeed and
outfeed at the same time
one operator, saving labor

Model	Picture	Unit Price	Quantity	Total
EHSW 1228C		\$83,300.00	1	\$83,300.00
TradeINCNC	-	(-\$-100.00)	1	(-\$-100.00)
NORDFAB		\$25,000.00	1	\$25,000.00
			Subtotal	\$108,200.00
			GST(10%)	\$10,820.00
			Total Investment	\$119,020.00

TERMS AND CONDITIONS OF SALE

Sale of Goods	1. The "Seller" Excitech Australia Pty Ltd will sell, transfer and deliver to the "Buyer" the goods stipulated in the agreed provided tax invoice.
Payment Terms	2. The Buyer will accept the goods and pay for the goods as per the terms stipulated on the provided tax invoice, paid as follows: a. 30% deposit on acceptance of invoice prior to goods being ordered from the manufacturer. b. Either; 70% finance approval, undated bank guarantee or full cash payment required prior goods being shipped from the manufacturer to the Seller if the order is a custom build, Smart Factory or out of stock item. For goods that are already in stock with the Seller, 70% remaining payment is required prior to shipping to the Buyer. 3. Except as otherwise provided in this Agreement, the deposit is not refundable to the Buyer if this transaction is not completed.
Delivery	4. The goods will be deemed received by the Buyer when delivered to the stipulated delivery address. 5. Unless otherwise stipulated, the purchase price includes delivery and installation. Risk of Loss 6. The risk of loss from any casualty to the goods, regardless of the cause, will be on the Seller until the goods have been received by the Buyer. The Buyer will provide, at its expense, insurance on the goods.
Warranties	7. The Seller warrants that the Seller is the legal owner of the goods and has the right to sell the goods and warrants that the goods will be fit for purpose for which such goods are ordinarily intended. 8. The goods are sold with two (2) years manufacturer parts and labour warranty. All claims must be made within five (5) days of any issue arising.
Security Interest	9. The Seller remains a security interest in the goods until paid in full. Buyers Responsibility 10. The Buyer confirms the installation location meets the requirements of the Seller. This includes installation location that is cleared of all obstructions and has adequate space for the machine, accessories and operator work space. The purchaser accepts that any costings arising from the installation location not being prepared, or being unsuitable for the installation will be charged to the Buyer.
Installation	11. A vendor technician will install and train the Buyer in the goods operation. Estimated time frame will be discussed prior to delivery, but may take reasonably longer and will be discussed. Excuse for Delay or Failure to Perform 12. The Seller will not be liable in any way for any delay, non-delivery or default in shipment due to labour disputes, transportation shortage, delays in receipt of anything beyond the control of the Seller or its suppliers. If the Seller, in its sole judgment, will be prevented directly or indirectly, on account of any cause beyond its control, from delivering the goods at the time specified or within one month after the date of agreed delivery, then the Seller will have the right to terminate this Agreement by notice in writing to the Buyer, which notice will be accompanied by full refund of all sums paid by the Buyer pursuant to this Agreement. In all other cases, if the Seller fails to deliver the goods to the Buyer within the time and manner specified in this Agreement, the Buyer may provide written notice of the default to the Seller. If within seven (7) days of the notice being received, or within such other time period as agreed to by the parties, the default is not corrected, the Buyer may immediately terminate this Agreement.
Installation Cancellation	13. The Seller reserves the right to cancel this Agreement if the Buyer fails to pay for any shipment when due; in the event of the Buyers insolvency or bankruptcy; or if the Seller deems that its prospect of payment is impaired.

Customer / Company

Test Test
TestKiran

Purchasers Signature

Sellers Signature



Date:

Date: